



Royal Magnum

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NETWORK

Presentation of the company Royal Magnum, a.s.



**The Leading Insurance Broker On The Market
Services In 135 Countries Around The World
Individual Care**

www.rmagnum.cz

www.renomianet.cz



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Who is Royal Magnum?

- Company established in 1995
- Experienced management and consultants
 - Pavel Toman
 - Director of Royal Magnum since 2002
 - Founder and Director of Živnostenská pojišťovna (1992 – 2000)
- Insurance broker and agent
- Close cooperation with reputable law firm of JUDr. Michael Macek



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We cooperate with insurers





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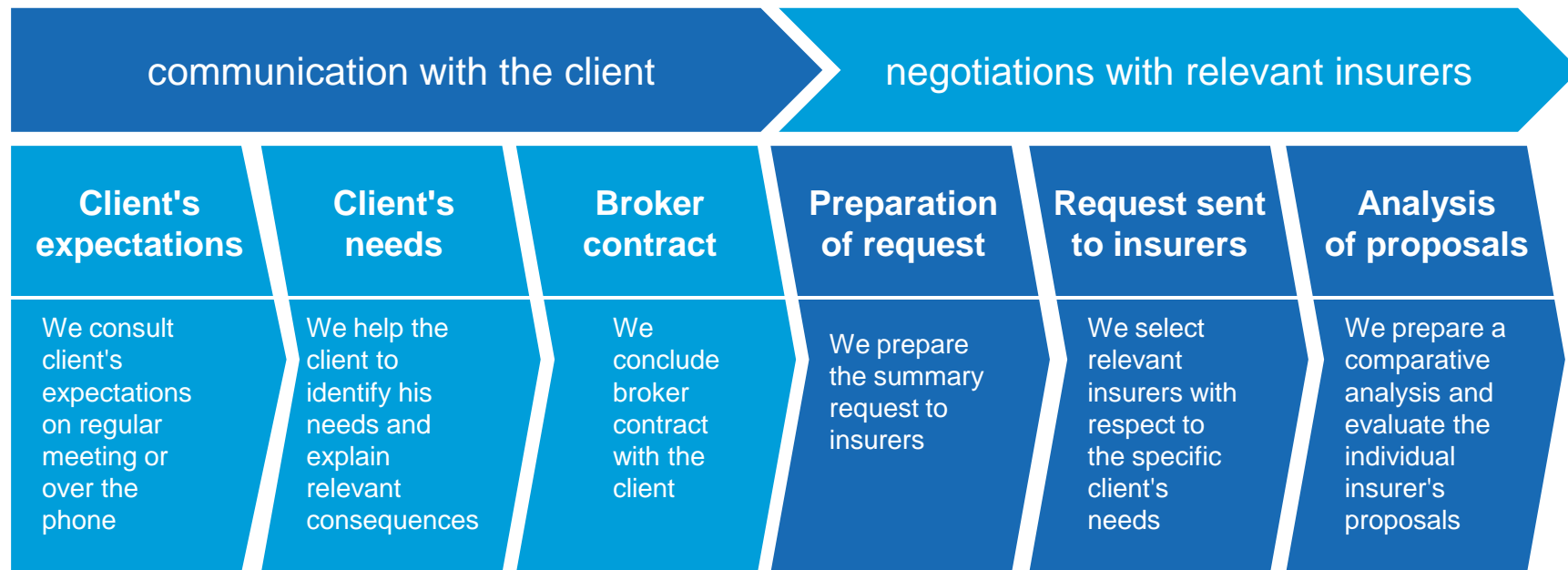
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Advantages of Royal Magnum

- Experience gained from long-term practice
- Complex knowledge of insurance market
- Personal approach based on the following:
 - Stable team
 - Dedicated client contact
 - Memory track
- Communication in English and German
- Extra consultancy services as a bonus



Approach to our work (1/3) Communication and comparative analysis



As a result of close cooperation with the client and relevant insurers, we prepare the **comparative analysis of proposals**



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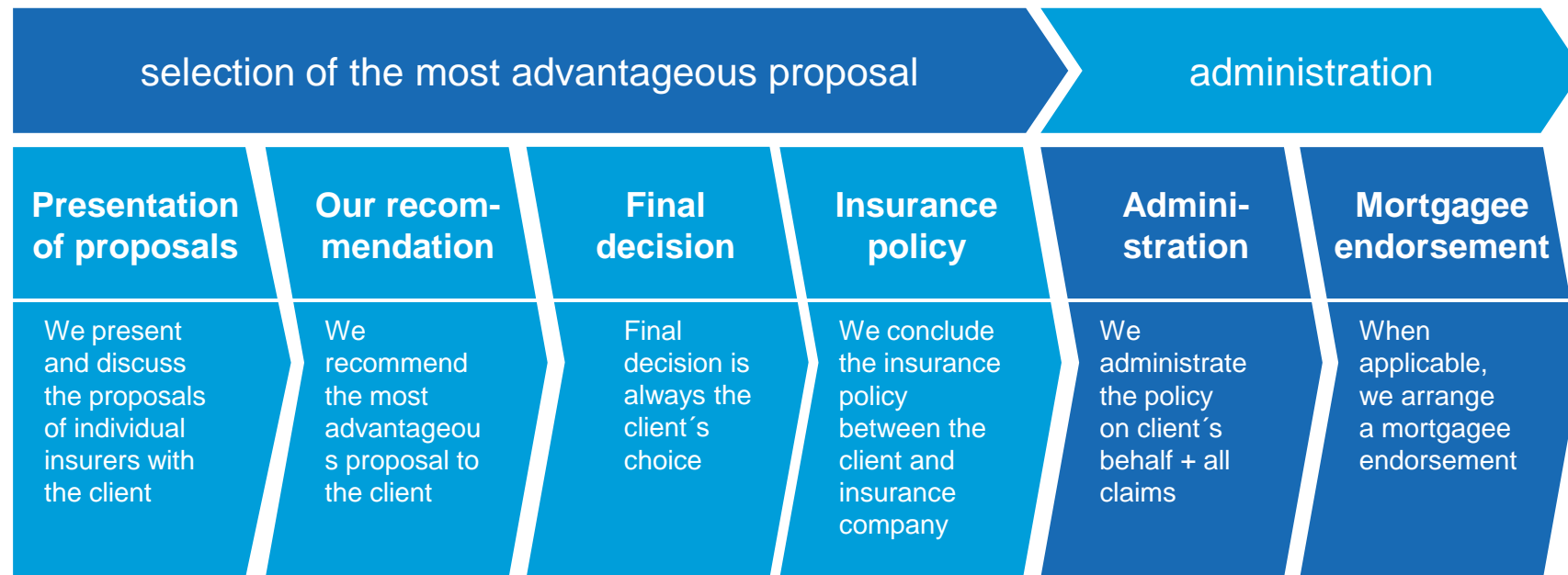
Approach to our work (2/3)

Example of comparative analysis

Insurance company	Kooperativa	ČSOB pojišťovna	Allianz	Česká pojišťovna
risk premium	property insurance, supply insurance			
insured risks	supply insurance against natural hazards			
fixed sum	2 500 000 CZK			
natural hazards:	natural hazards cover			
insurance cover (in some natural hazards)	flood CZK 1 mil., water pipes damages CZK 1 mil., storm, landslip CZK 1 mil.	flood CZK 1 mil., water pipes damages CZK 1 mil., storm, landslip CZK 1 mil.	flood CZK 1 mil., water pipes damages CZK 1 mil., storm, landslip CZK 1 mil.	flood CZK 780.000
deductible	flood 5%, min. CZK 25.000, other risks CZK 5.000	flood 10%, min. CZK 20.000, other risks CZK 5.000	flood CZK 10.000, other risks CZK 5.000	flood 10%, min. CZK 5.000, other risks CZK 5.000
premium	7 258 CZK	3 154 CZK	13 034 CZK	4 367 CZK
insured risks	robbery - supply insurance			
fixed sum	1 000 000 CZK	1 000 000 CZK	1 000 000 CZK	1 000 000 CZK
insured risks	robbery and theft	robbery and theft	robbery and theft	robbery and theft
deductible	5 000 CZK	5 000 CZK	5 000 CZK	5 000 CZK
premium	5 916 CZK	5 090 CZK	1 863 CZK	4 713 CZK
insured risks	vandalism - supply insurance			
fixed sum	included in price of robbery risk	200 000 CZK	1 000 000 CZK	200 000 CZK
insured risks		vandalism	vandalism connected with the theft	vandalism
deductible		10%, min. CZK 5.000	5 000 CZK	5 000 CZK
premium		1 890 CZK	included in price of robbery risk	456 CZK
total premium	13 174 CZK	10 134 CZK	14 897 CZK	9 536 CZK



Approach to our work (3/3) Selection and administration





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Advantages of cooperation with us

- Share of our experience
- Active assistance in case of claims
- Administration of policies and claims
- Free of charge consultancy
- Individual approach provided by our stable team
- Time savings



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Our references



 **Prague Property Management, a. s.**





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